

























How do we move from global sustainability challenges to company specific ESG factors?



Sustainable Development encompasses a set of global interconnected socioeconomic and environmental challenges that change over time and affect directly or indirectly the entirety of economies, societies, and the natural environment, at all levels including nations, sectors, companies and individuals.

ESG is a set of sector and **organization specific** socioeconomic, governance and environmental factors and KPIs, that are based on the **principle of materiality,** which reflect:

- the most significant impacts that sustainable development brings to the specific organization
- 2) as well as the most significant impacts that the specific organization's business model creates across its value chain, to people/stakeholders, the economy, and the natural environment







The European Commission's definition for CSR

"the responsibility of enterprises for their impacts on society"

Although there is no "one-size-fits-all" and for most small and medium-sized enterprises the CSR process remains informal, complying with legislation and collective agreements negotiated between social partners is the basic requirement for an enterprise to meet its social responsibility.

Beyond that, enterprises should, in the Commission's view, have a process in place to integrate social, environmental, ethical human rights and consumer concerns into their business operations and core strategy in close cooperation with their stakeholders. The aim is:

- to maximise the creation of shared value, which means to create returns on investment for the company's shareholders at the same time as ensuring benefits for the company's other stakeholders;
- to identify, prevent and mitigate possible adverse impacts which enterprises may have on society.

Important features of the new definition are:

- Recognition of the importance of core business strategy. This is consistent with the approach taken by leading enterprises for whom social responsibility and sustainability have become an integral part of the business model. The Commission's 2008 competitiveness report concluded that CSR is most likely to contribute to the long-term success of the enterprise when it is fully integrated into business strategy.
- Development of the concept of "creating shared value". This refers to the way in which enterprises seek to generate a return on investment for their owners and shareholders by means of creating value for other stakeholders and society at large. This links CSR strongly to innovation, especially in terms of developing new products and services that are commercially successful and help to address societal challenges.
- Explicit recognition of Human rights and ethical considerations in addition to social, environmental and consumer considerations.







Sustainability Developments: CSRD

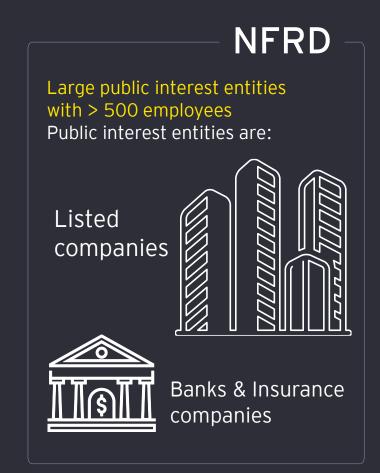
Corporate Sustainability Reporting Directive (CSRD) - WHY & WHO

On 16 December 2022, the Corporate
Sustainability Reporting Directive (CSRD), which
amends the existing Non-Financial Reporting
Directive (NFRD), was published in EC official journal

- Aims to align sustainability reporting with financial reporting.
- Consistent sustainability reporting by companies, so that various stakeholders can use comparable and reliable sustainability information.

~50,000

Companies will perform detailed sustainable reporting compared with the current 11,600 companies within the scope of the NFRD.



CSRD

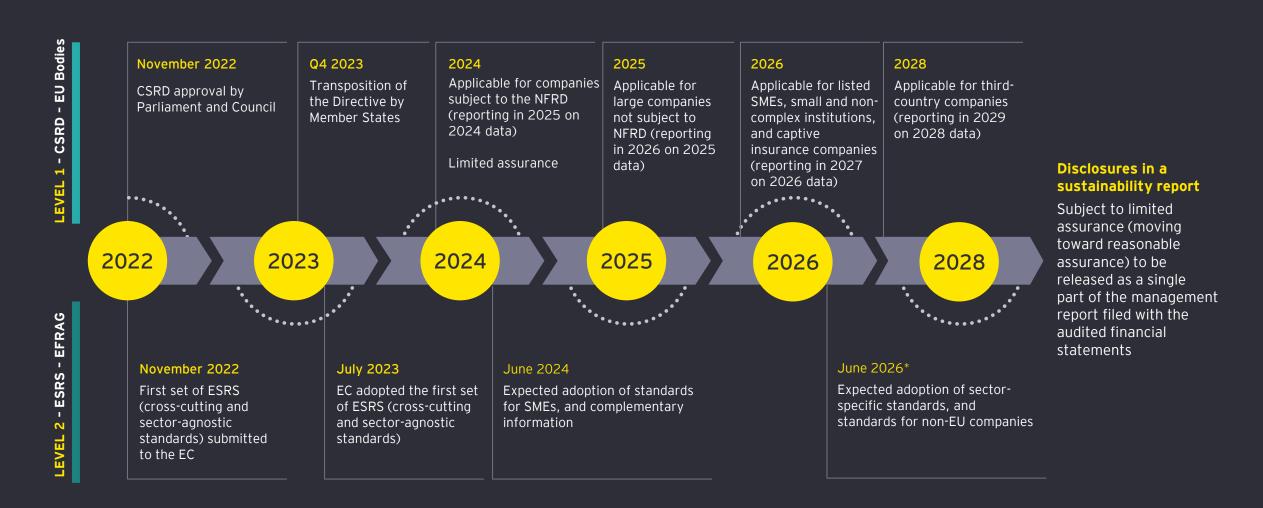
- > 250 employees and/or
- > 50 m Turnover and/or
- > 25 m Total assets

Listed companies > 10 employees, includes SMEs

Non-EU companies with substantial activity in EU (> 150 m turnover), and at least one subsidiary or branch in the EU



Timeline CSRD and ESRS



^{*}The European Parliament and Council of EU member states confirmed in the agreement reached on 7 February 2024, that the Commission should endeavour to adopt eight of the sector-specific ESRS as soon as they are ready, particularly in the case of oil, gas and mining sectors. Companies need to monitor the development of sector-specific standards that are relevant to their business, so that they are prepared to apply these standards after they are adopted.





Scope of application: entities subject to taxonomy reporting



Companies subject to the Non-Financial Reporting Directive (NFRD)

"This regulation applies to undertakings which are subject to the obligation to publish a non-financial statement or a consolidated non-financial statement pursuant to Article 19a or Article 29a of Directive 2013/34/EU of the European Parliament and of the Council"

(Regulation 2020/852 - "Taxonomy regulation" - Article 1)

Conditions to be met:

- 1. Large undertakings which are Public Interest Entities (PIE)
- 2. >500 employees (consolidated)

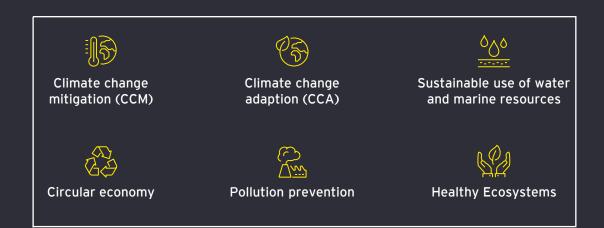
Relevance to companies:

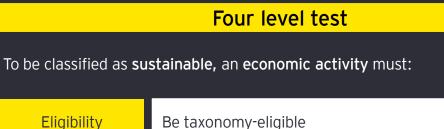
- Due to the CSRD, these obligations will also apply to non-capital market-oriented companies.
- Independent of the applicability of regulatory (NFRD or CSRD) reporting requirements, banks and investors will increasingly require taxonomy relevant information from companies in order to fulfill their sustainable finance obligations.



Classification principles of a sustainable activity according to EU Taxonomy

Six Environmental Objectives





Substantially contribute to at least one of the six environmental objectives

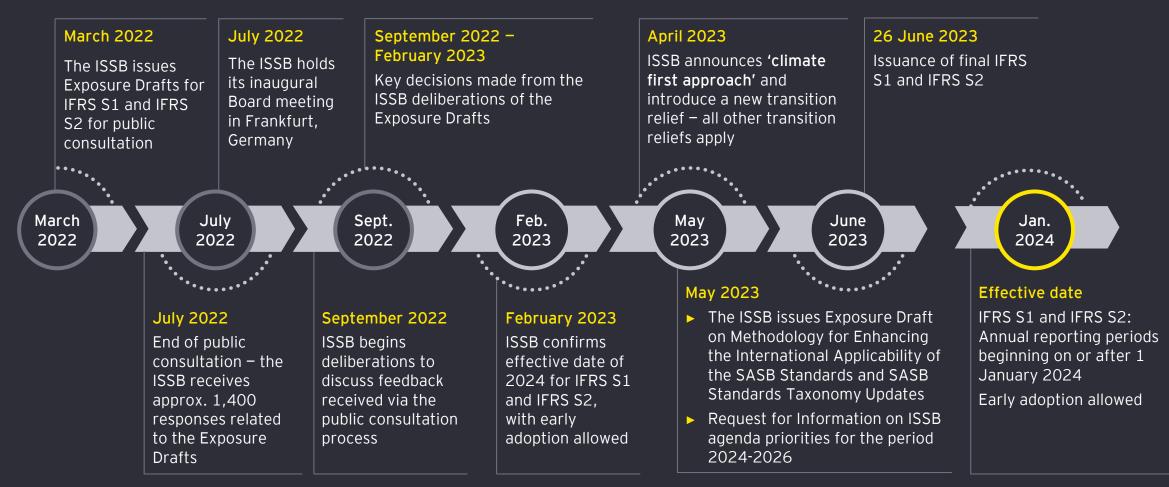
Do no significant harm (DNSH) to the other environmental objectives

Minimum- Comply with minimum social safeguards (e.g. OECD guidelines)





Timeline ISSB



IFRS S1: General Requirements for Disclosure of Sustainability-related Financial Information

IFRS S2: Climate-related Disclosures

SASB: Sustainability Accounting Standards Board





Corporate Sustainability Due Diligence Directive (CS3D)

Objective of the Directive:

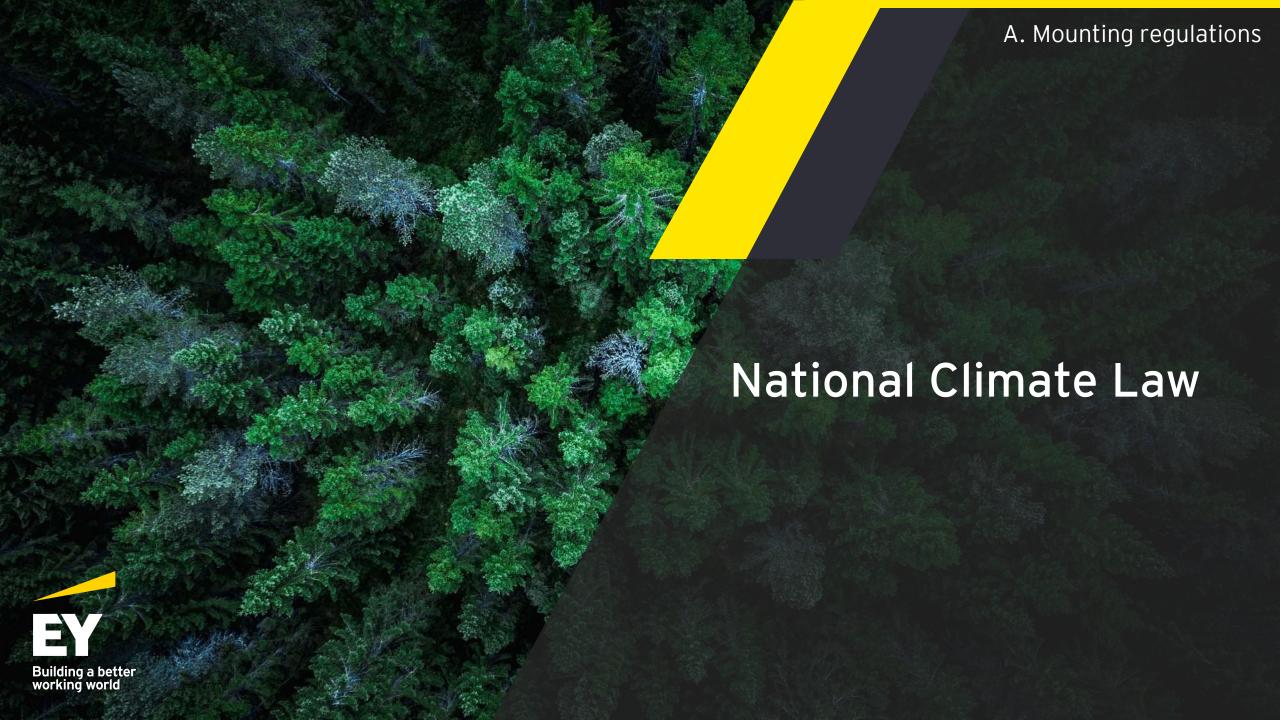
The proposal aims to foster sustainable and responsible corporate behaviour throughout global value chains.

The proposal sets out a corporate due diligence duty to identify, prevent, bring to an end, mitigate and account for adverse human rights and environmental impacts in the company's own operations, its subsidiaries and their value chains.

It builds on the UN's Guiding Principles on Business and Human Rights and OECD Guidelines for Multinational Enterprises and responsible business conduct and is in line with internationally recognized human rights and labor standards.

Harmonized legal framework in the EU Greater customer trust and employees' commitment Better awareness of companies' negative environmental and human rights impacts Better risk management and adaptability Increased attractiveness for talent, sustainability-oriented investors and public procurers Higher attention to innovation, Better access to finance Developing Citizens Companies countries Better protection of human rights Better protection of human rights, including labor rights and the environment Healthier environment for Increased stakeholder awareness present and future generations on key sustainability issues Increased trust in businesses Sustainable investment More transparency enabling Improved sustainability-related informed choices practices Better access to justice for Increased take-up of international victims standards Improved living conditions for people

Benefits of the new rules





Βασικοί Στόχοι του Εθνικού Κλιματικού Νόμου



Μακροπρόθεσμος στόχος

Το αργότερο έως το έτος 2050 η Ελλάδα θα καταστεί κλιματικά **ουδέτερη**, το οποίο σημαίνει ότι οι εκπομπές των αερίων του θερμοκηπίου με τις απορροφήσεις αυτών θα έχουν ισοσκελιστεί έως το έτος **2050**

Ενδιάμεσοι στόχοι

2030

Επιδιώκεται μείωση καθαρών ανθρωπογενών εκπομπών κατά 55% σε σχέση με το 1990 (λαμβάνοντας υπόψη τις προβλέψεις του Εθνικού Σχεδίου για την Ενέργεια και το Κλίμα (ΕΣΕΚ))

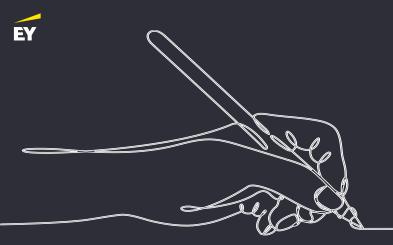
2040

Επιδιώκεται μείωση καθαρών ανθρωπογενών εκπομπών κατά 80% σε σχέση με το 1990 (λαμβάνοντας υπόψη τις προβλέψεις του ΕΣΕΚ)

Ο προϋπολογισμός άνθρακα ως το εργαλείο παρακολούθησης της πορείας επίτευξης των κλιματικών στόχων

Το άθροισμα του συνόλου των τομεακών προϋπολογισμών άνθρακα ισούται με τον συνολικό προϋπολογισμό άνθρακα της χώρας για την αντίστοιχη χρονική περίοδο





Τι πρέπει να κάνουν οι επιχειρήσεις

Ανάλυση Ανθρακικού Αποτυπώματος



- Κατανόηση Επιχειρησιακών ορίων δραστηριότητας
- Υπολογισμός Ανθρακικού Αποτυπώματος (Scope 1 & 2) έτους βάσης 2019 ή/και έτους αναφοράς 2022 σύμφωνα με το GHG Protocol ή το ISO

Εντοπισμός των επιχειρησιακών Κλιματικών <u>Κινδύνων & Ευκαιριών</u>



- Ανάλυση κινδύνων και ευκαιριών από την κλιματική αλλαγή
- Θέσπιση βραχυπρόθεσμων και μέσο/μακροπρόθεσμων μέτρων αντιμετώπισης των κινδύνων και αξιοποίησης των ευκαιριών

Ανάπτυξη Στρατηγικής Απανθρακοποίησης



- Θέσπιση στόχων μείωσης εκπομπών 30% από το 2019
- Θέσπιση ετήσιων εθελοντικών στόχων από το 2022
- Θέσπιση δράσεων μείωσης ή/και αντιστάθμισης εκπομπών

______ __πικοινωνία Κλιματικών Επιδόσεων



- Εκπόνηση έκθεσης ανθρακικού αποτυπώματος για δραστηριότητες και κατάθεση στην αδειοδοτούσα αρχή
- Εκπόνηση και ανάρτηση έκθεσης ανθρακικού αποτυπώματος στην πλατφόρμα του Ο.ΦΥ.ΠΕ.Κ.Α.





Today's consumer products industry is often linear by design with negative impact on humans, nature & economy

One in two

customers pay a higher price for products with a positive social and environmental impact within the supply chain. Revenue from sustainable products grow about

Times
the rate of other products.

of Greek industries has already applied Circular Economy practices

1/3
consumers in Greece
prioritize sustainability in
their buying decisions

88%

of institutional investors revise their investments if companies do not address supply chain risks. 21%

of consumers in Greece puts
Planet first in their buying
decisions

173 kg

of food is discarded per capita on an annual basis in the European Union

Sources:

- EY Future Consumer Index Greece 2023 "Σε ένα ρευστό περιβάλλον, ποιες στρατηγικές εξυπηρετούν καλύτερα τις καταναλωτικές ανάγκες:"
- EY Sustainable Value Study Greece 2023 "How can slowing climate change accelerate your financial performance?"
- EU Parliament " Tackling food waste: The EU's contribution to a global issue"
- ICCR Institute "Driving Revenue Growth Through Sustainable Products and Services" (2015)



EU Funding Schemes



There are different types of EU funding: direct and indirect funding, as well as national/regional state aid tools and international grants. The allocation of direct funding is managed by the European institutions, while the allocation of indirect funding is managed by national and regional authorities.

Direct

Call for Proposals launched by the **European Commission** and its bodies

Indirect

Call for Proposals in the frame of the European Structural and Investment Funds, launched by regional authorities

The Recovery and Resilience Facility (RRF)

National/Regional Grants & Incentives

Call for Proposals for the New Development Law 4887/2022 launched from the relevant ministries

Flagship Strategic Investments

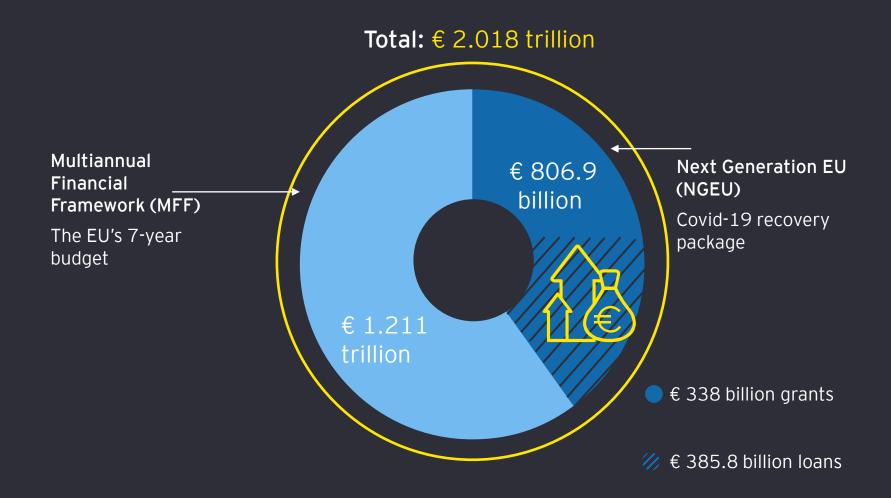
International Grants

Breakthrough Energy Catalyst

EEA grants, etc.



Priorities of the MFF 2021-2027









Double materiality according to the European Sustainability Reporting Standards (ESRS)

The ESRS requires all companies within the scope of the Corporate Sustainability Reporting Directive (CSRD) to report on sustainability matters based on the double materiality principle

Double materiality has two dimensions: Impact materiality and financial materiality

Impact materiality and financial materiality assessments are inter-related and the interdependencies between these two dimensions shall be considered.

A sustainability matter is 'material' when it meets the criteria defined for **impact materiality** or **financial materiality** or **both**

DOUBLE MATERIALITY



IMPACT MATERIALITY

COMPANY IMPACTS TO PEOPLE AND THE ENVIRONMENT

SUSTAINABILITY RELATED FINANCIAL EFFECTS TO THE COMPANY

FINANCIAL MATERIALITY





Double materiality according to the European Sustainability Reporting Standards (ESRS)

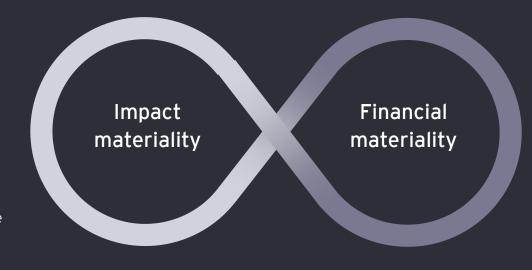
Impact Materiality

A sustainability matter is material from an impact perspective when it pertains to the company's material actual or potential, positive or negative impacts on people or the environment over the short, medium and long term.

The term "impacts" refers to positive and negative sustainability-related impacts that the undertaking has or could have on the environment and people, including effects on their human rights, connected with its own operations and upstream and downstream value chain, including through its products and services, as well as through its business relationships. Business relationships include those in the undertaking's upstream and downstream value chain and are not limited to direct contractual relationships.

Impacts are captured by the impact materiality perspective irrespective of whether or not they are financially material.

Impacts indicate the undertaking's contribution, negative or positive, to sustainable development.



In general, the starting point is the assessment of impacts, although there may also be material risks and opportunities that are not related to the undertaking's impacts (i.e. The undertaking shall consider how it is affected by its dependencies on the availability of natural, human and social resources at appropriate prices and quality, irrespective of its potential impacts on those resources)

In identifying and assessing the impacts, risks and opportunities in the undertaking's value chain to determine their materiality, the undertaking shall focus on areas where impacts, risks and opportunities are deemed likely to arise, based on the nature of the activities, business relationships, geographies or other factors concerned.

Financial Materiality

A sustainability impact may be financially material from inception or become financially material, when it could reasonably be expected to affect the undertaking's:

- financial position
- financial performance and development
- cash flows
- its access to finance
- or cost of capital

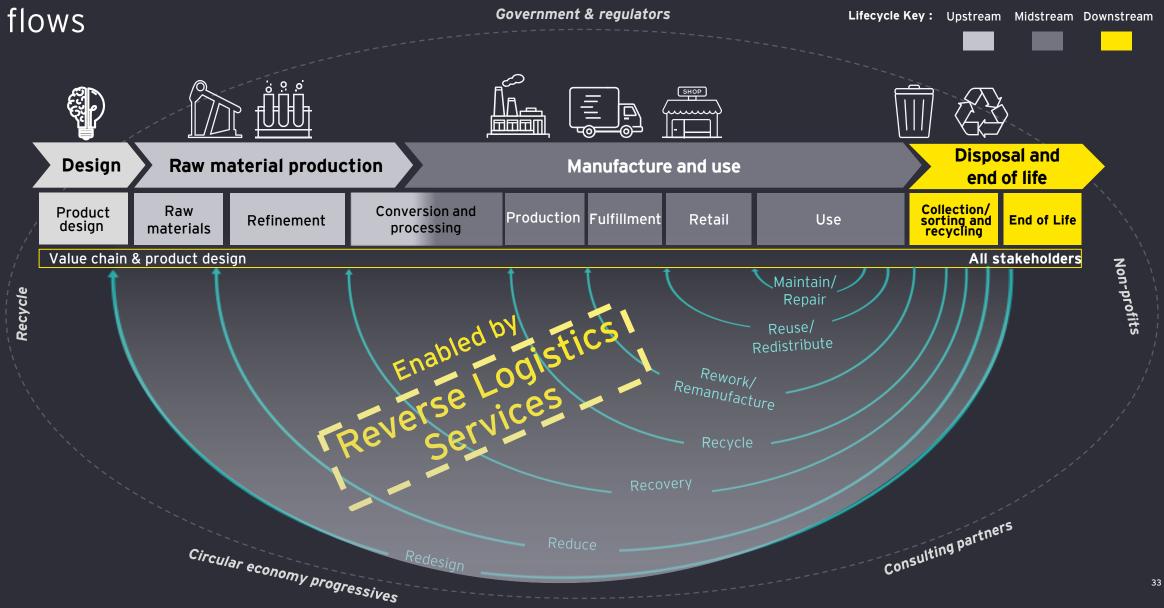
over the short-, medium- or long-term.

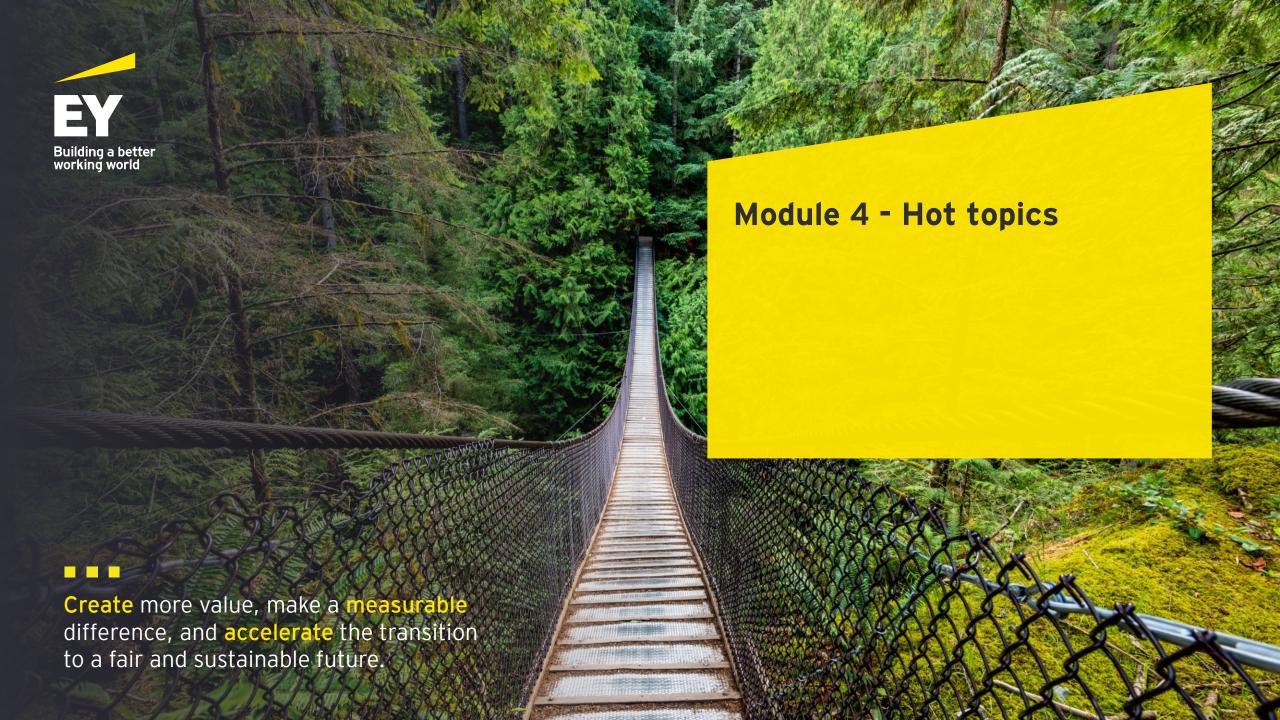
The scope of financial materiality for sustainability reporting is an expansion of the scope of materiality used in the process of determining which information should be included in the undertaking's financial statements.





Circular Economy & Decarbonization transform value-chains into value-loops & can reduce disruption risks and improve E2E oversight of material









Physical & transition climate risks and opportunities

Embedding climate risk in decision making

Financial Impact

Business impacted by climate physical risks

Floods

- Heatwaves, droughts
- Forest fires
- Extreme weather

Physical impacts

Impacts on the supply chain leading to price volatility and resource shortages; damaged assets leading to production downtime.

How are companies impacted

Business impacted by climate transition risks

- Policy and liability
- Technology

- Markets
- Reputational damage

Transition impacts

Higher operating costs caused by carbon pricing and a changing regulatory landscape; disruptive green technologies pushing into the market; heightening stakeholder expectations.

Business impacted by operational risks

- Fractured supply chains
- Efficiency loss and economic shocks
- Disrupted production

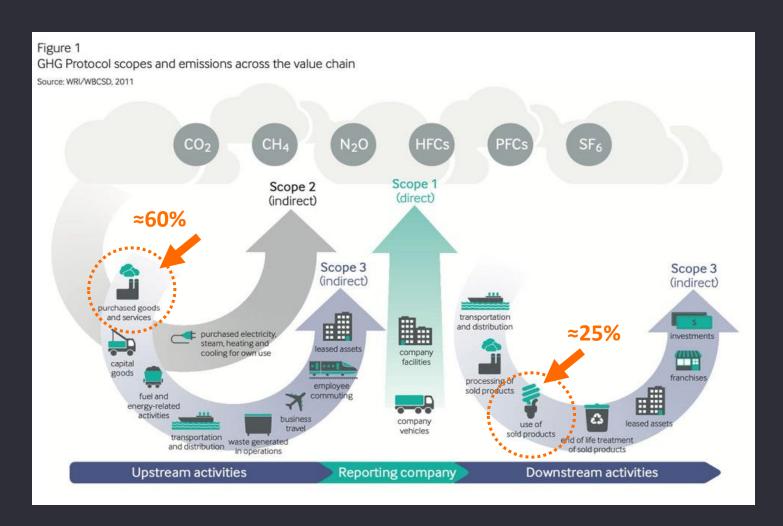
Operational impacts

Operational risks are at the forefront and to be better prepared, Operational Risk teams need to rigorously perform scenario analysis exercises and propose risk mitigation measures.



Decarbonization and Net Zero

Overview of GHG emission scopes across a corporate value chain



Emission creation

- Scope 1 All direct emissions from the activities of an organization or those under its control
- Scope 2 Indirect emissions from electricity purchased and used by an organization
- Scope 3 All other indirect emissions from activities of an organization, excluding electricity

Scope 1 & 2, circa 7% of total carbon footprint

Scope 3 being more than 90% of total carbon footprint*

 * based on emission profiles of 44 global retailers, published in CDP



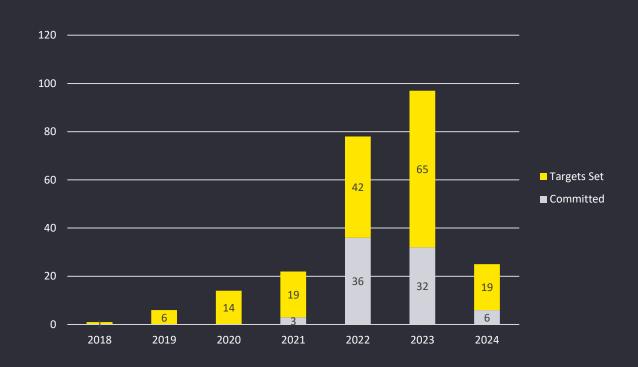
Decarbonization and Net Zero

Science Based Targets initiative (SBTi) in line with a 1.5°C future

WHY?

Committing to climate action through science-based targets (SBTs) will drive sustainability improvements across the value chain





*SBTI guidance for the sector is still under development, but there is clear evidence that covering scope 3 will be part of the requirements, as per other sectors. This is because Scope 3 emission constitute the biggest contributor of carbon footprint





Circular Economy is at the forefront of EU



Case

- ► Global consumption of materials (e.g. biomass, fossil fuels, metals and minerals) is expected to double in the next 40 years
- Annual waste generation is projected to increase by 70% by 2050



Framework

- Designing sustainable products
- Empowering consumers and public buyers
- Circularity in production processes











Packaging



Plastics



Textiles



Construction



Food & water



Approach



Opportunities

- Decouple economic growth from resource use
- Ensure the long-term competitiveness of the EU

Businesses

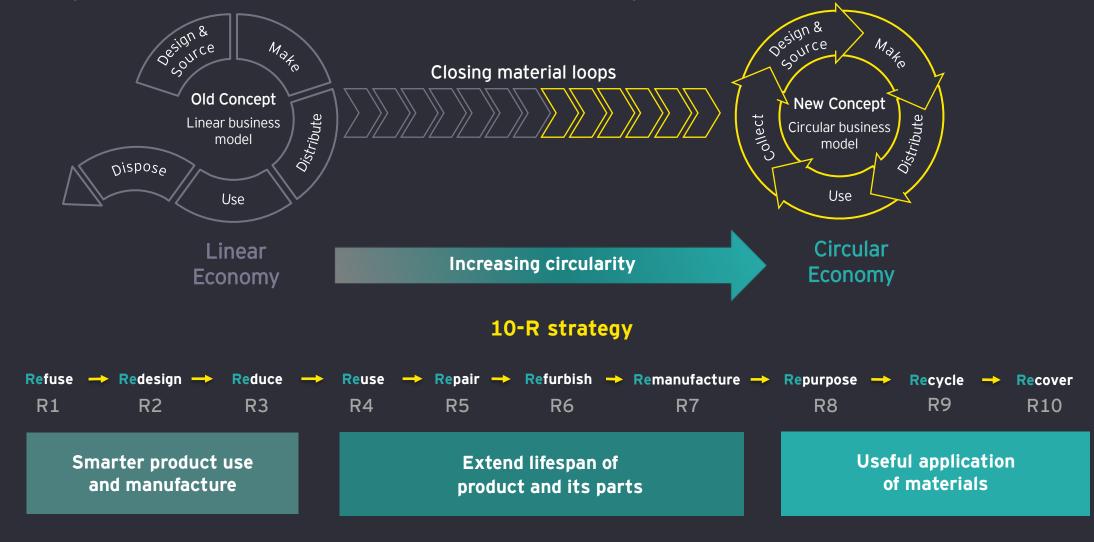
- Adding 700,000
 jobs and raising GDP by 0.8% by 2030.
- ► EU manufacturers can profit and guard against resource price changes with **closed-loop models**, given their 40% material spending.

Citizens

- High-quality, safe, and affordable long-lasting products
- New services & product models improve lives, create jobs, and enhance skills.



Circularity within the value chain can reduce disruption risks and improve oversight of material flows: the 10-R Strategy creates value-loops







Nature has reached a breaking point

How does biodiversity impact the economy?



of global GDP (USD 41.7 trillion) is dependent on high-functioning biodiversity; however, 20% of countries are at risk of their ecosystems collapsing due to a decline in biodiversity.

Annual finance gap between current biodiversity financing and what is required.

US\$

800bn

In the World Economic Forum's Global Risks Report 2023:

Biodiversity loss ranked fourth in the most severe risks over the next 10 years, behind climate action failure and extreme weather.

Global Twin Crises - the intersections between climate change and nature loss

Ecosystem Services

Provide, inter alia, flood control and water purification services for climate adaptation

Food Systems





Energy

Global energy systems contribute to GHG emissions and nature loss via pollution and land use

Human Rights

Nature loss and climate change will be felt locally by vulnerable populations

Climate Mitigation

Nature based solutions can provide 38% of mitigation potential

Unprecedented loss of nature & biodiversity in Europe:

Biodiversity hotspot out of 36 in the world is in Europe

52%

Of biodiversity in Eastern & Southeastern Europe is found in small areas of no or low human footprint

81%

Of freshwater species are threatened

48%

Of mammal species are threatened

Source: "Global Assessment Report on Biodiversity and Ecosystem Services", IPBES, 2019





Health and Safety H&S European & Domestic Figures

In 2021,

2,88 million

non-fatal accidents in EU

Resulting estimated losses of €2,8 billion

In 2021, in Greece, recorded workplace accidents rose to

4,475



marking a 12.9% increase from 2020

✓ 1,557 Unskilled & manual workers

- ✓ 950 Operators of fixed industrial machinery & fitters
- 843 Service Employees & shop and outdoor salespersons

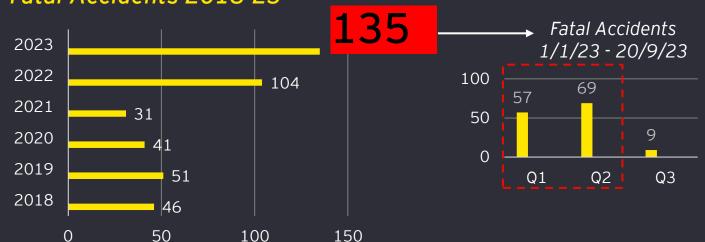
Industries with highest accident rate

- Construction
- Manufacturing
- Retail
- Service & Hospitality
- Wearhousing & Transportation

Greece is experiencing a surge in workplace fatalities

126% increase in the number of deaths from 2018 to 2022





42%



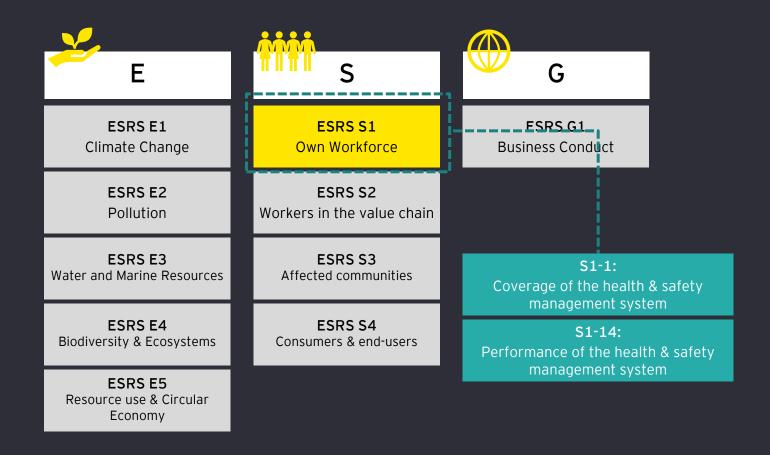
of business leaders consider employee H&S as top issue that will affect their strategic plans in the next 12 months



Health and Safety

CSRD: Shaping Corporate Sustainability Reporting Standards

Companies will report in accordance with the new European Sustainability Reporting Standards (ESRS), drafted by the European Financial Reporting Advisory Group (EFRAG), whereby they will disclose their performance and impact on environmental, social and governance (ESG) factors:





Long-term value creation paradigm for direct, indirect and induced socioeconomic impacts

Value creation meaning

- A company's value creation is often subdivided in externalities and shared value. Shared value refers to value creation for stakeholders, such as customers, suppliers, local communities or employees.
- The value exchanges with society at large are referred to as "externalities," indicating that these are external to the entities that cause such effects, and they can be either positive or negative.

The first step towards estimating value creation is measuring an organization's socio-economic footprint which helps to understand its economic and social impacts across the entire value chain.

Value exchanges with society at large

Examples: Induced creation of jobs, induced income

For whom: Society at large

Value exchanges with stakeholders

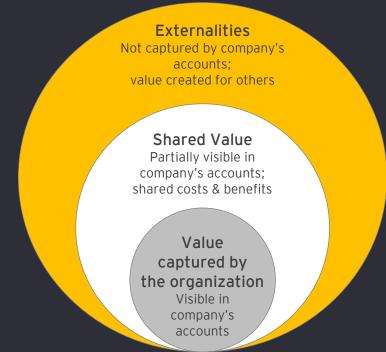
Examples: Income to suppliers and partners, indirect jobs in your supply chain

For whom: Suppliers, customers, local communities

Intrinsic value

Examples: Income to shareholders, wages to employees

For whom: Shareholders, employees



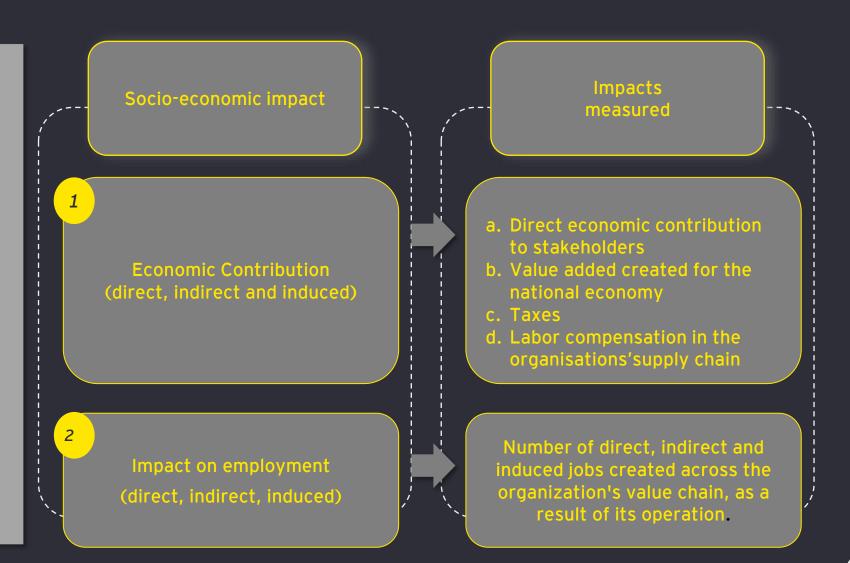


Long-term value creation paradigm for direct, indirect and induced socioeconomic impacts

Socio-economic impact

Estimating the value generated by the organisation's activity

In order to measure these impacts, it is necessary to account for both impacts measurable in the organisation's accounts, as well as economic and social externalities.



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Governments and organizations around the world are increasingly focusing on the environmental, social and economic impacts of climate change and the drive for sustainability.

Your business may face new regulatory requirements and rising stakeholder concerns. There may be opportunities for cost reduction and revenue generation. Embedding a sustainable approach into core business activities could be a complex transformation to create long-term shareholder value.

The industry and countries in which you operate as well as your extended business relationships introduce specific challenges, responsibilities and opportunities.

Our global, multidisciplinary team combines our experience in assurance, consulting, strategy, tax and transaction services with climate change and sustainability knowledge and experience in your industry. You'll receive tailored service supported by global methodologies to address issues relating to your specific needs. Wherever you are in the world, EY can provide the right professionals to support you in reaching your sustainability goals.

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