





#### Gary Horsfield

Group Supply Chain Officer & Category Leader Blade Excellence

#### About Me:

- Nationality: British
- More than 25 years of multinational leadership experience
- Joined BIC in 2021



#### Companies I've worked with



#### BIC at a

A world leader in creative expression, lighters and shavers

BiC

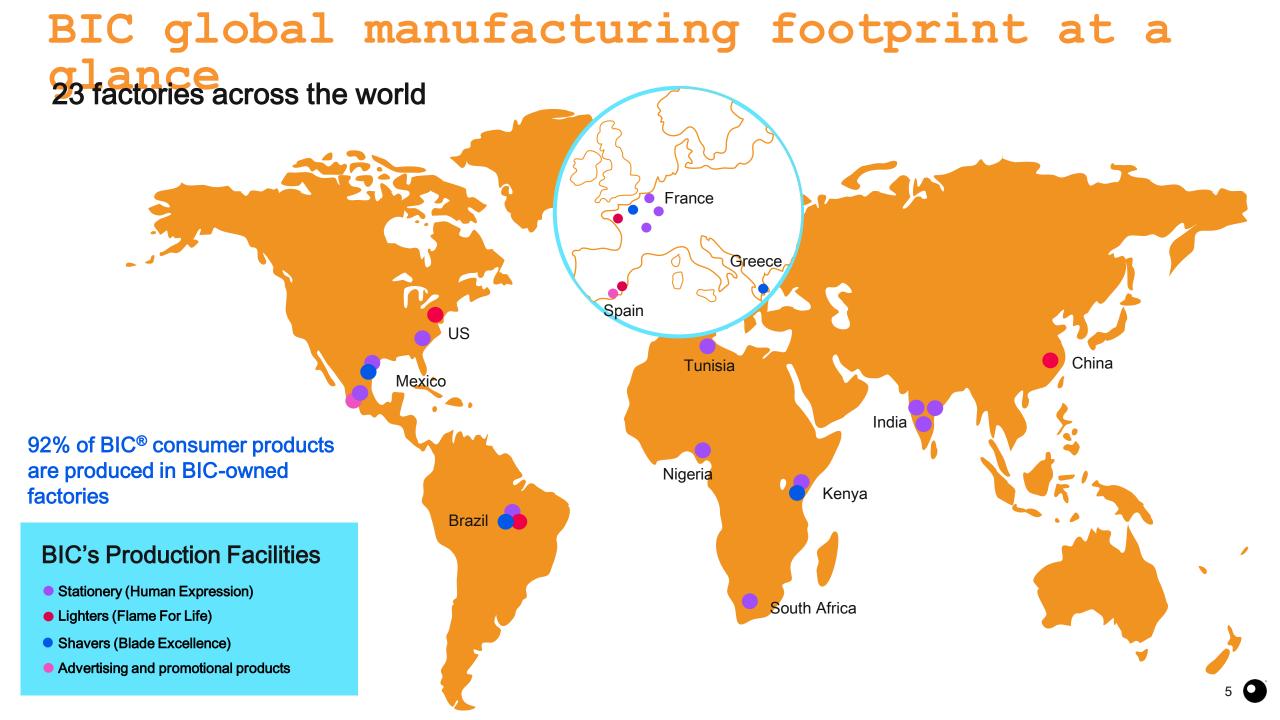
One of the most recognized brands, creating high quality, safe, affordable, essentials.

Trusted in +160 countries

#### A consumer-centric brand, meeting rapidly changing needs

- 27 million BIC products bought daily, driven by value and strong brand
- >13,000 team members
- 70+ years of history







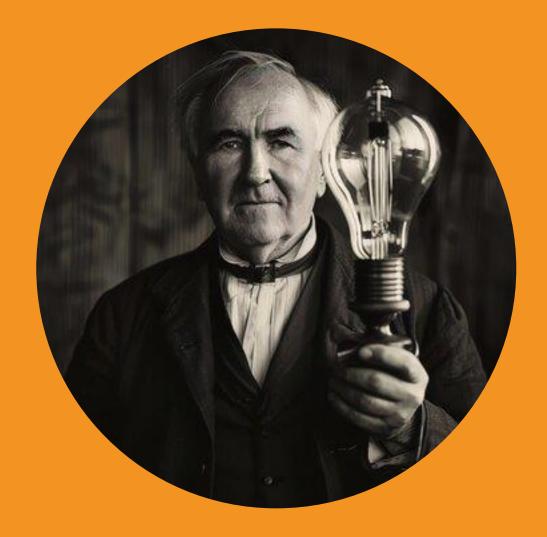
BIC Violex - Our largest Blade Excellence production unit

- 1,200+ team members
- **25 million shavers** produced per week (22 male / 21 female shaver types)
- Over 40 product renovations
- Home to our R&D teams all BIC shaver products are prototyped and designed in BIC Violex
- 100% renewable energy
- Home to our B2B company **BIC Blade Tech**



## From Ideas to impact: Turning vision into Value

*"I never once failed at making a light bulb. I just found out 99 ways not to make one."* 



Thomas A. Edison



Supplier Engagement & Provenance



## Social Impact & Customer Engagement







Consumer Engagement



Employee & Organization Engagement



## BiCUp Promoting a mindset shift towards a new culture where everyone can make a difference through their ideas.









#### Innovation & engagement powered by ideas



**40,000+** Ideas received in 2024



**25,000+** Ideas implemented in 2024



#### **8,000+** Team members engaged



## Collaboratio n & trust are critical.

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# What could we do?



### What could we do?



Transportation



Closed Loop Recycling



Consumer Engagement



**School Impact** 



Made in Greece

## Food for thought to leave you with

- Trust and collaboration drive speed and agility.
- **Provence has real appeal -** putting the kitchen in the middle of the restaurant.
- Failure is learning through a different lens.
- Consumers enjoy news and engagement.

## Thank you!

